



## P+P PREMIUM POOL® MANAGER PROFILE 2910.420 - Czech Nationality

Senior Manager, Deputy General Manager, Business Growth Advisor, Business Development Manager and Interim Project Manager with 20+ years of international experience mainly with SME's and medium sized companies in field of Business development, incubate technology, startup initiative, new business unit, fundraising, project financing, market expansion, and new product development & certification. Responsible for translating moderately complex and varied business needs into business and technical requirements and solutions while possessing full technical & managerial knowledge of most phases of projects, systems and business analysis.



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**15** + s of Interim Management

## **PROJECTS**

Numerous interim management and consulting projects have been successfully completed. Creating complete business plan for start-up, project management and consultation including manufacturing rate cost analyses, project schedules, product certification and budgets, work breakdown structures, source selection plans and business and market development of new brand & design of various products such as Composite gas pressure vessel for Household and Automotive use.

Experience as interim manager for the sales & marketing within Europe, Asia and Middle East regions, market & business development, establish of sales channels, appoint of distributors & agents, after sales support, marketing planning, provided consultation for several optical fibre and optical fibre cable manufacturing projects, established feasibility studies and business plans.

## MANGEMENT EXPERIENCE

Several years of management at different manufacturing companies in Germany, Czech Republic and in the United Arab Emirates. focus on Business growth, Legislation, Technology Transfer and Product development, Strategic procurement, capital equipment, corporate restructuring and Project management.

## **SECTORS**

Electrical Engineering, Automotive, Packaging, Chemical Industry, Energy, Oil & Gas, Manufacturing, Machines and Industrial Engineering, Environment and Health